Seat No.: ________ Enrolment No.___________

GUJARAT TECHNOLOGICAL UNIVERSITY

MBA - SEMESTER–IV • EXAMINATION – SUMMER 2013

Subject Code: 2840502 **Date: 14-05-2013**

Subject Name: Export –Import Policy, Procedure and Documentation

Time: 14:30pm – 17:30pm **Total Marks: 70**

Instructions:

1. **Attempt all questions.**
2. **Make suitable assumptions wherever necessary.**
3. **Figures to the right indicate full marks.**

Q.1 (a) Which are the motivations underlying for the exports? **(7)**

(b) Write short note on: **(7)**

a) FEMA (2)

b) GATT (2)

c) WTO (3)

Q.2 (a) Describe the major factors affecting international business environment with the help of Chart? **(7)**

(b) Explain the various INCO terms (L/C, DP, DA, T.T, C&F, CIF and FOB)? **(7)**

OR

(b) State the various strategies adopted for the Export Pricing? **(7)**

Q.3 (a) Which are the various methods of payment in Exports? **(7)**

(b) What is Export Finance? Which are the various Pre-and Post Shipment Finance available to the Indian exporters? **(7)**

OR

Q.3 (a) What is Pre-shipment Inspection? Explain it with special reference to SGS? **(7)**

(b) Discuss the various modes of transport used in Exports. Prepare a comparative analysis between air and sea shipments? **(7)**

Q.4 (a) Write short notes on – (i) Liner shipping (ii) Warehousing (iii) LCL/FCL. **(7)**

(b) What is the role of Export Promotion Councils in boosting the exports? **(7)**

OR

Q.4 (a) What is the role of ECGC & DGFT in assisting the exporters? **(7)**

(b) Explain briefly with the help of chart documents required for the Pre-Shipment & Post – Shipment. **(7)**

Q.5 (a) Which are the export incentives provided to the Indian exporters? **(7)**

b) Explain the benefits of SEZ’s to the exporters? **(7)**

OR

Q.5 (a) Briefly describes the Duty Free Import Authorization Scheme. **(7)**

(b) Explain the procedure required for the custom clearance of IMPORT cargo? **(7)**

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